



STRATEGIC HEALTHCARE PARTNERSHIPS 2022



FOUNDING COMMUNITIES

SHARED SPONSORSHIPS

Daughters of Charity, Province of St. Louise Daughters of Charity, Province of the West Sisters of Bon Secours, USA Sisters of Mercy of the Americas Sisters of St. Joseph of Orange Sisters of St. Joseph of Peace





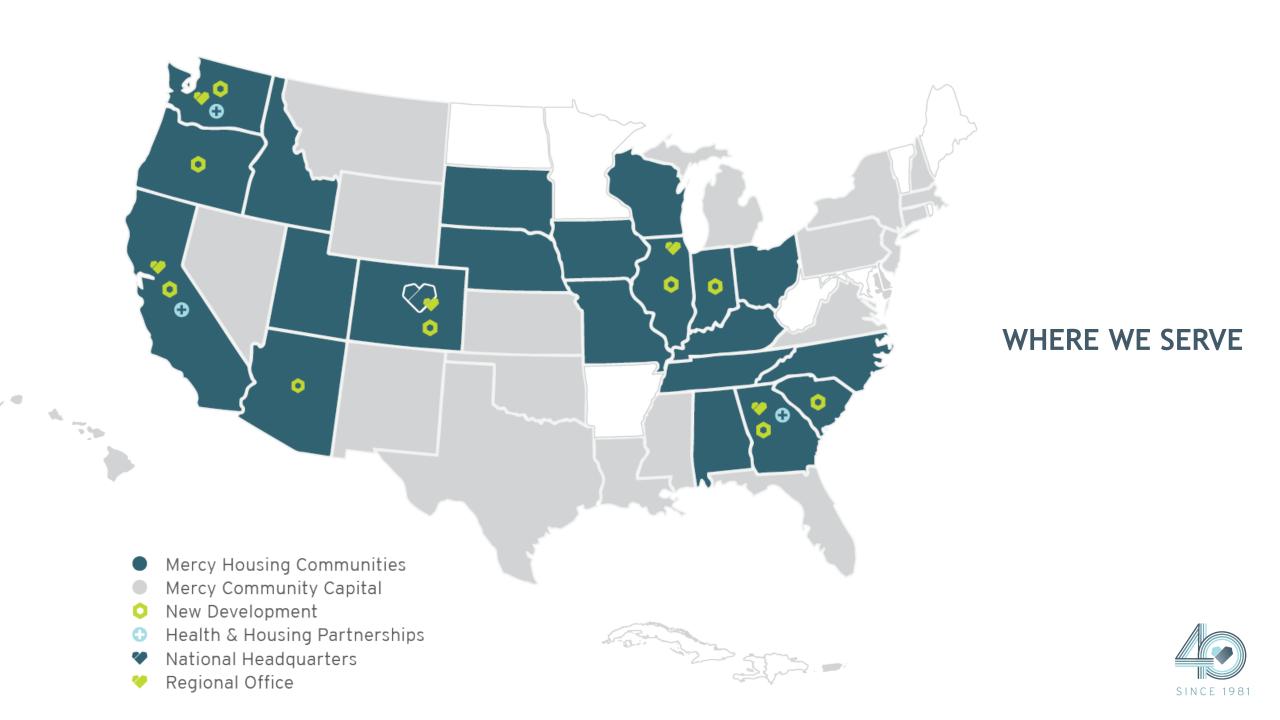
OUR MISSION

To create stable, vibrant, and healthy communities

by developing, financing, and operating affordable, program-enriched housing for families, seniors, and people with special needs

who lack the economic resources to access quality, safe housing opportunities.







42,447 PEOPLE CALL MERCY HOUSING "HOME"

\$13,020 THE AVERAGE ANNUAL INCOME OF MERCY HOUSING RESIDENTS

45 YEARS IS THE AVERAGE LENGTH OF RESIDENCY

20+ THE NUMBER OF STATES WE ARE IN

328 APARTMENT COMMUNITIES

1,700 EMPLOYEES KEEP MERCY HOUSING RUNNING







RESIDENT-DRIVEN ASPIRATIONS

Residents believe in themselves and feel in control of their lives

Seniors age in place with dignity

Families achieve stability and mobility

Formerly homeless residents achieve stability





RESIDENT OUTCOMES

Resident programs focus on social determinants of health

Financial Stability Increased income and asset

Resident-Centric Approach Housing Stability
Residents stay stably housed

Community Participation

Increase community engagement and social capital







LAND & CAPITAL DONATION

Washington

MERCY PEACEHEALTH FAMILY HOUSING

PeaceHealth donated land and \$2.4 M

- 69 affordable energy efficient apartment homes for families with children
- Close to jobs at PeaceHealth Hospital
 Center, public transportation, schools and parks.





FEDERALLY QUALIFIED HEALTH CENTER PARTNERSHIP

Georgia

SENIOR RESIDENCES AT MERCY PARK

Adjacent to Mercy Care, a Federally Qualified Health Center affiliate of Trinity Health

- 79 affordable homes for seniors
- Mercy Care provides health education and monthly nursing visits to the property.



INVESTING IN HOUSING

MERCY HOUSING 's AFFORDABLE HOUSING GAP NOTE PROGRAM

- Low-cost, interest-only loans to fill project-level financial gap
- \$37.2 M low-cost debt raised
- \$8.5 M from healthcare partner
- \$10 M of Mercy Housing Equity
- \$19 M committed to 13 projects
- \$5 M committed to land acquisition.





INVESTING IN HOUSING

MERCY COMMUNITY CAPITAL

Community Development Financial Institution

- \$393 M total loaned to date
- Health Partner Community Impact Investments:
 - Bon Secours Mercy Health
 - CommonSpirit
 - Providence St. Joseph
 - Trinity Health.



Racial Equity Diversity & Inclusion (REDI)

Culture

Leadership and Communication and Advocacy

Resident **Empowerment**

Education and Training

Policy, Planning and **Practice**

Recruitment, Hiring, Promotion and Retention



